

The Washington Consulting Group, Inc. Aviation Group Capabilities Statement – Aug 2021

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The Washington Consulting Group, Inc. (WCG), founded in 1979 by Armando Chapelli, is a professional Air Traffic Management (ATM) and Aerospace consulting firm, offering a wide variety of technical consulting services to both public and private sector clients. Our core business is air traffic management services, to include any and all aspects of ATM which we offer to Air Navigation Services Providers (ANSP), Civil Aviation Authorities (CAA), military and other aviation authorities as well as airfield operations and maintenance and Spaceport operation, and licensing and certification.

The future of aviation is rapidly changing, with the integration of unmanned aircraft into controlled airspace, commercial space operations, cybersecurity, Artificial Intelligence, use of data, and much more. WCG has established a solid record of providing innovative, cost-effective solutions within stringent time and budget constraints. Since its inception, the company has enjoyed success and rapid growth by continually pursuing three primary goals:

- To provide high-quality products and services;
- To employ high-quality professionals; and
- To develop long-term, successful client relationships.

WCG consists of a team of aviation professionals with unique substantive expertise in the air traffic management realm and we are is poised to support our clients in meeting this ever-changing environment by providing an effective strategy and flawless implementation. WCG understands our clients' needs and our skilled team of trusted advisors addresses complex issues and adapts strategies to produce creative, innovative solutions.

The professional staff at WCG spans the broad range of career experience. From senior executives in the Federal sector, to private sector high achievers in business, to military tacticians and strategists. The WCG team provides clients with a wealth of experience, personal perspective and positive attitude when providing solutions and consultation for our clients. We are committed to our clients' long-term success and self-sufficiency.

WCG Professionals:

- Identify and leverage tools needed to insure safe and efficient flight.
- Possess character and reputation for excellence that builds trust.
- Have experience at the highest levels of air traffic management that covers the multiple points of decision-making.
- Produce real outcomes.
- Bring **integrity** to the process.

Our team has the expertise to effectively address any management, operational or technical contract requirement. As prime contractor, we have experience managing subcontractors. Building alliances within the Team is very important and we always hold Team members

Capabilities Statement



8/9/2021

accountable for compliance with contract provisions. Our program staff consists of knowledgeable professionals who provide oversight in delivery of services to the client, ensuring that technical responsibilities are always met, and business practices equate to positive results.

Our team can address virtually any management, operational or technical air traffic management requirement in either domestic or foreign settings. Our highly qualified, professional staff has distinguished itself for its knowledge of, and sensitivity to, technical problems and its ability to create practical solutions.

Listed below are some of the areas where WCG can bring value to our customers:

Air Traffic Control Training:	Airspace Organization,	Airspace & Procedures
PBN, En Route, Terminal,	Optimization and Procedural	Modeling and Analysis.
Tower, Ab Initio & English	Development and training –	Sector Design Analysis Tool
Language	RVSM, RNP/RNAV, obstacle	(SDAT)—Workstation
	clearance analysis, collision	software for ARTCC/TRACON
	risk assessments, etc.	sector design, analysis and
		analysis
Air Traffic Control Staffing	Collaborative Decision	Safety Management System,
and Operation of ATC	Making (CDM)	Quality Assurance and
facilities	 Airport 	Accident/Incident
	 Airspace 	Investigation
Airport Operations Support	Automated Flight Service	Environmental Analysis
Services, including refueling	Station Operation and	including noise mitigation
services, marshalling, etc.	Support	strategies
Airport Maintenance	Air Traffic Control Systems	Strategic Planning, e.g., 5-10-
Support Services	Engineering, Integration, and	20 Year Plans
	Implementation	
Space Launch and Test	Meteorological Information	Air Traffic Forecasting
Airspace Access	Service	
Spaceport Launch Operators	Air Traffic Management—	Air Traffic Control and
License - Part 450	requirements definition of	Infrastructure Assessments
Spaceports - Part 420 Launch	operational components	to include ATC System
Site and Part 433 Reentry	including personnel,	Effectiveness, Staffing
Site	procedures, equipment, and	Analysis, Operational
	training	Engineering Evaluations
Air Traffic Flow Management	Air Traffic Management	Civil/Military Coordination
- to include demand and	Security; ICAO Doc 9985, Air	and Cooperation - ICAO
capacity balancing, traffic	Traffic Security Manual	Circular 330 AN/189
synchronization and conflict		Civil/Military Cooperation in
management		Air Traffic Management
Meteorological Information	Service Delivery	
Service	Management	



8/9/2021

WCG Past Experiences:

Provision of Air Traffic Control Services:

Location	Date	Client
Clinton-Sherman Tower, Oklahoma	1990-1995	State of OK
Kingston ACC and APP	2003-2004	Jamaica CAA
Camp Grayling Tower, Michigan	2007-2011	State of MI
Taji Air Base Tower, Iraq	2010-2011	U.S. Air Force
Ali Air Base Tower, Iraq	2010-2011	U.S. Air Force
Kirkuk Air Base, Iraq	2010-2011	U.S. Air Force
Basra Tower, Iraq	2007-2012	U.S. Air Force
Baghdad Area Control Center, Iraq	2007-2012	U.S. Air Force
Baghdad Tower, Iraq	2007-2012	U.S. Air Force
Djibouti Tower, Djibouti	2012-2013	U.S. Navy
U.S. Embassy Tower, Iraq	2007-2018	U.S. State Dept
Al Asad TRACAB, Iraq	2019-2021	U.S. Air Force
Space Florida Launch and Landing Facility	2015-present	Space Florida

Airfield Operations

Location	Date	Client
Space Florida Launch and Landing Facility	2015-present	Space Florida

Airfield Maintenance

Location	Date	Client
Kirkuk Air Base, Iraq	2010-2011	U.S. Air Force
Space Florida Launch and Landing Facility	2021-present	Space Florida

Air Traffic Control Training and other training

Contract/Location	Date	Client
China ATC Services Contract Supporting Civil	1994-2003	Boeing
Aviation Administration of China (CAAC) Air		
Traffic Management Bureau (ATMB)		
Kingston ACC and APP (ATC Training)	2003-2004	Jamaica CAA
Kirkuk AB, Iraq (Maintenance Training)	2010-2011	USAF Security Assistance
		Training Squadron (AFSAT)
Baghdad ACC (ATC Training)	2007-2012	U.S. Air Force
Training Support for FAA's Automated Flight	2005-2014	Lockheed Martin
Service Station A76		
ATC Training at multiple FAA Facilities	1986-2008	Federal Aviation
	2015-present	Administration

Capabilities Statement



8/9/2021

ATM System Requirements, Design, Evaluation, Analysis and Technical Assistance

Contract	Client
Air Services Structural Oversupply Study	Export-Import Bank of the United
	States of America
Data Communications (Data Comm) Integrated	Federal Aviation Administration
Services (DCIS) Contract	
Subject Matter Expertise (SME) Support for FAA	Topia Ventures, LLC/FAA
System Wide Information Management System	
(SWIM)	
SE2020	Federal Aviation Administration
Concept of Operations (CONOPS) for the	Federal Aviation Administration
Management of Space Vehicle Operations (SVOs)	
Concept of Operations (CONOPS) for NextGen	Federal Aviation Administration
Trajectory Negotiations (NTN)	
Air Traffic Consulting Services	MITRE Corp.
Noise study for the Beijing International Capital	Beijing International Capital Airport
Airport (BICA) Expansion Project	Group (BCIA),
Aeronautica Civil Air Navigation Plan	Republica De Colombia
National Airspace System Implementation Group	Australian Government
Houston Jetport West Airport Planning	HWR Holdings, LLC
Spectrum Audit	Federal Aviation Administration
Air Traffic Management (ATM) Strategic Planning	Federal Aviation Administration
European Air Traffic Control Study	European Airlines Association
USTDA Indonesia Eastern Airspace Aviation Safety	Boeing/Govt. of Indonesia
Technical Assistance	
Indonesian Aviation Development Plan	Parsons/Govt of Indonesia
ATC and airport analyses of the Hong Kong TMA, Kai	Parsons
Tak Airport and the new Chek Lap Kok Airport	
Chek Lap Kok Airspace Design	Govt of Hong Kong
Sector Design Analysis Tool (SDAT)	Federal Aviation Administration
ATC Facility Consolidation Costs and Benefits Analysis	Federal Aviation Administration
Air Traffic Restructure Evaluation	Federal Aviation Administration
NAS Implementation Support Contract (NISC)	Federal Aviation Administration
En Route Centers Automation Requirements Services	Federal Aviation Administration
(ECARS)	
Airport Authority of India Air Traffic Control Officer	Airports Authority of India Aviation
Manpower Assessment, and	Cooperation Program
Communication, Navigation and Surveillance	
Manpower Assessment.	